

July 29, 2021

## 2021 Internship highlight UBS



Samantha Riggott is a senior Finance major and Real Estate minor. She is a summer intern analyst with UBS Real Estate and Private Markets with the multi-family and commercial asset management teams.

Samantha has been working on her capstone project with other Real Estate interns discussing the future of office space. Samantha has been working closely with her team to perform quarterly forecasts, take part in weekly meetings with property management teams on specific properties, review monthly reports, among other ad-hoc tasks. Samantha has been given the opportunity to visit and tour multiple properties. Samantha has also worked on a project with other asset management interns from different divisions exposing her to more of UBS outside of Real Estate.

Samantha has had a great internship experience and states, "Even in a remote environment, UBS has gone above and beyond in creating a very hands-on experience for us and have devoted themselves to truly teach us as much as possible in these 10 weeks."

## Boston City Properties - Agent

Rich Santana, class of 2022 is an Economics major and Real Estate minor. Richard is spending the summer as a full time real estate agent with Boston City Properties, BCP Real Estate Group, Connecticut office. Richard has been an agent since August 2020, starting his career in the midst of one of the most eventful years for Real Estate in recent history.

Richard joined BCP in November 2020, after meeting with the head broker and president of the company, Daniel Amodeo. Richard became one of the Company's first, Connecticut agents and states "Dan has been a great broker to work with and has an amazing lead system in place which is crucial being a new agent." Within the first month of working with BCP, Richard had the opportunity to close on a \$0.5M property in Winstead, CT, which gave him a push to work harder and continue to put myself out there.



Richard made the transition into working with investors with a focus on multi-family and commercial sales. Richard has a few deals under contract and many more in the works. Multiple clients that he has been referred to by past clients are actively looking for properties selling upwards of \$50M-\$100M, ranging anywhere from 10 to 500+ units. Richard also states, "When I show these types of properties he is almost always the youngest person in the room, which is intimidating at times, however, I approach every opportunity with confidence knowing that with every deal I put together I am gaining valuable experience and getting closer to achieving my goal of becoming an investor myself. I am also greatly appreciative of Dan Amodeo for giving me the opportunity to join BCP and helping me along the way". Richard looks forward to growing his network with industry professionals and to one day soon purchase his first investment property.

## RE Center Research Intern



Cole Cassettari, is a junior Finance major and Real Estate minor. Cole is interning as a research assistant for real estate professor Jeffrey Cohen. Throughout the summer Cole has been conducting Real Estate research in surrounding towns of Connecticut.

The research has allowed aspects of Real Estate to become more clear for him and lends to a better understanding in calculating the average and total assessed value of residential, commercial, and condominium properties. Cole also spends much time in seeing how strong agglomeration in certain areas of the world can increase the price of properties.

Cole is extremely grateful for this opportunity and states, "Professor Cohen has done an exceptional job creating a comfortable environment to carry out this internship virtually. The opportunity has helped me gain valuable insight into the industry ". Cole has learned many new aspects of real estate and is excited to continue to grow and learn more in this internship experience.

## 2021 UCRECC Golf Tournament

### September 14, 2021 Golf Tournament Planned



**SAVE THE DATE:** The University of Connecticut Real Estate Center Council golf tournament is planned for Tuesday, September 14, 2021.

We look forward to once again gathering for this event at the Oxford Greens Golf Club and see our alumni, friends, and associates.

Details and registration below. Price point is not expected to change. A team deposit of \$200 will be due by August 15, 2021, with balance due before or by the tournament date.

We are excited to plan this event and look forward to seeing everyone soon!  
Registration form can be found [here](#)

# Student Placement

To date 2020-21 student full-time and spring or summer internship placement in real estate firms include the following: **Beachwold Residential, Berkshire Hathaway, Boston City Properties, Castle Lanterra, Colliers International, CREA, LLC, Four Springs Capital, GID, HIMCO, JBG Smith, Kroll Bond Ratings Agency, Lantern, LAZ Investments, Liberty Bank, PNC, RMR Group, RMS Construction Co. Rockland Trust, St. Katherine's Group, SitusAMC, Shelbourne Company, UBS and Wells Fargo.**

The Center continues to offer a Resume Book of students looking for internships and fulltime placement in the real estate industry.



For more information and to receive a copy of the 2021 resume book, please send your request to [Debbie.Philips@uconn.edu](mailto:Debbie.Philips@uconn.edu).

## Center for Real Estate and Urban Economic Studies

2100 Hillside Road, Unit 1041RE  
Storrs CT 06269

860-486-3227

# UConn

SCHOOL OF BUSINESS

REAL ESTATE CENTER

