

REAL ESTATE CENTER

Faculty & Research

July 2023

Commercial Real Estate Conference Recap

In partnership with the CT Commercial Real Estate Alliance, our annual CT Commercial Real Estate Conference took place in June. This years event included two panel discussions focusing on economic development and industry updates.

At the start of the event, Center Director, Dave Wharmby, CFA provided guests with a CREUES update. Later in the day, Professor Kristen Haseney served as the moderator for the industry updates panel discussion.

Economic Development Panel: Bristol Mayor, Jeff Caggiano; Bloomfield Mayor, Danielle Wong; East Hartford Mayor, Mike Walsh; Manchester Mayor, Jay Moran; West Hartford Economic Dev Coord, Kristen Gorski; Windsor Locks First Selectman, Paul Harrington

Industry Update Panel: Rohan Freeman, Freeman Companies; Mike Freimuth, Capital Region Develoment Authority; Martin Kenny, Lexington Partners, LLC; Kimberley Parsons-Whitaker, CT Dept of Economic and Community Development

Join Us For Golf and More!

18th Annual UCRECC Golf Tournament







Date: 09/19/2023

Location:

The Golf Club at Oxford Greens 99 Country Club Dr, Oxford, CT 06478

Schedule

- 11 A.M.:
- BBQ Lunch
- Registration

12:30 P.M.

- Shotgun Start

6:00 P.M.

- Cocktails

6:45 P.M.

- Dinner
- Prizes

Available Sponsorships:

- Tournament Co-Sponsor (\$2500)
- Dinner Sponsor (\$1500)
- Lunch Sponsor (\$1250)
- Prize Sponsor (\$1000)
- Putting Green Sponsor (\$750)
- Driving Range Sponsor (\$750)
- Longest Drive Sponsor (\$750)
- Foursome (\$600)
- Blue Sponsor (\$100; does not include golf)

Individual / Single Player: \$150

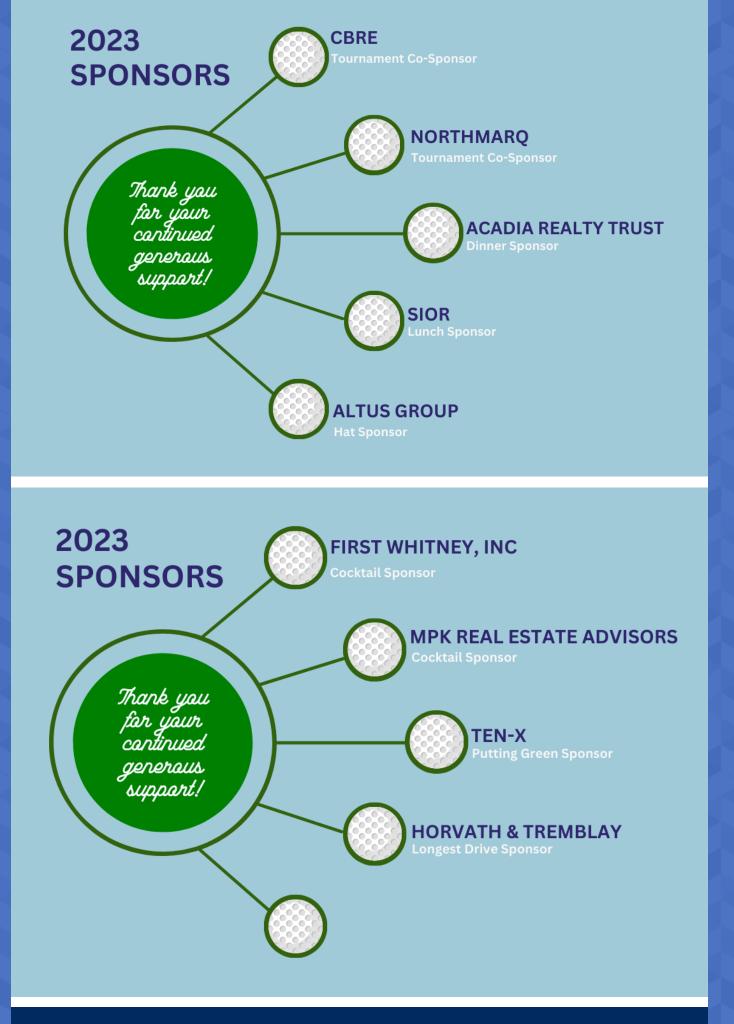








Sign-Up / Sponsor Today!



Internship Highlights

Lexington Partners, LLC

George Andrews, is an up and coming senior and incoming Treasurer of the UConn Real Estate Society pursuing a degree in Finance with a minor in Real Estate. This summer, George is working at Lexington Partners, LLC as a Business Development Intern, specifically under Vice President, Kevin Kenny.

In his role, George is responsible for client relations, market research, development plans, shadowing Kevin in his day to day operations and assisting in leasing properties to possible clients. George is looking forward to returning to campus to apply what he learned on the job to the classroom.

Bozzuto

Andrew is a rising senior pursuing a major in Marketing and a minor in Real Estate. This summer, he is working with Bozzuto Management Company as a Sales and Marketing Associate Intern at The Harlo in the Fenway neighborhood.

Working on-site, he works closely with leasing professionals, residents, and neighboring businesses to foster a sense of community and sanctuary at his property. Andrew's days are always busy, but it's paid off as he has already secured his first two leases in the first three weeks and looks forward to many more as the summer continues.

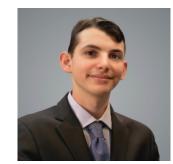
Marcus & Millichap

Brian Winters is a rising senior, pursuing a degree in Real Estate and Urban Economic Studies. This summer, Brian is working at Marcus & Millichap in their Manhattan office as a Capital Markets Intern.

Over the course of his role, Brian has been actively involved with his team in underwriting commercial real

estate properties, leveraging insights to create compelling marketing proposals. In addition, Brian has researched ownership records, market data, and industry trends using CoStar, LandVision, and other industry software to identify potential investors and sale prospects on 200+ commercial properties. Brian has participated in a comprehensive training program focused on enhancing skills in cold calling, networking, and relationship building, enabling the development of effective strategies to generate new business opportunities.

Outside of his internship, Brian has also been selected to join ICSC's Student Member Advisory Committee (SMAC), a dedicated group of student members who provide ICSC with guidance and insight on issues relating to the development, implementation, and quality of student-related programs and resources. ICSC is the global trade association of the shopping center industry with more than 70,000+ members in over 100 countries, including shopping







center owners, developers, managers, investors, retailers, and brokers. Brian is looking forward to returning to campus in the Fall to apply what he learned on the job to the classroom and be an active leader within the UConn's Real Estate Society.

Future Commercial Real Estate Leaders

<u>Trepp, Inc</u>. has named the spring 2023 class of Future Commercial Real Estate (CRE) Leaders. Twenty graduate and undergraduate students who have surrounded themselves with CRE education, extracurriculars, and the positive influences necessary to build a significant and successful career in the industry were awarded this honor. Our own recent graduate, <u>Cole Cassettari</u> was recognized as an undergraduate leader.

When it comes to leadership experience, one extracurricular activity that significantly impacted Cole's personal and professional development was his involvement in the UConn Real Estate Society. He actively participated and eventually took on the role of secretary, which allowed him to make substantial contributions and foster meaningful connections within the real estate community. Read more about this future leader by clicking <u>here</u>.

To be considered, candidates were required to submit a written application themselves or be nominated by a professor, graduate in May 2023, and have relevant experience and interest in CRE or real estate finance. Members of Trepp's Education Segment served as judges for this program, selecting leaders based on past and current experience, ideas, and interest in the field.

Congratulations to all of the Future CRE Leaders. We wish you success in all of your endeavors!

Read more about the program and leaders here: <u>https://hubs.li/Q01VD0Wx0</u>



Connect with the Center!

JOIN OUR GROUP ON Linked in



The goal of this group is to offer a platform for UConn students and alumni across all geographies and disciplines of the real estate community to connect with one another. If you are a current UConn student or Alumni and would like to be added to the group, please <u>click here</u>!

The Museum is Open

The Benton Museum Galleries and Store are open during the summer.

- Open: May 30 July 30.
- Closed: July 1 4.

Admission is free. Donations are highly appreciated.

Museum hours:

- Tuesday to Friday: 10:00am 4:00pm
- Saturday and Sunday: 1:00pm -4:00pm

Exhibitions at the museum include:

- The Permanent Collection
- In/Out-Side In/Out-Side

The Museum Store is also open for your shopping delight.

For more information, contact: The Benton Museum at 860-486-4520 Address: 245 Glenbrook Road, Storrs, CT

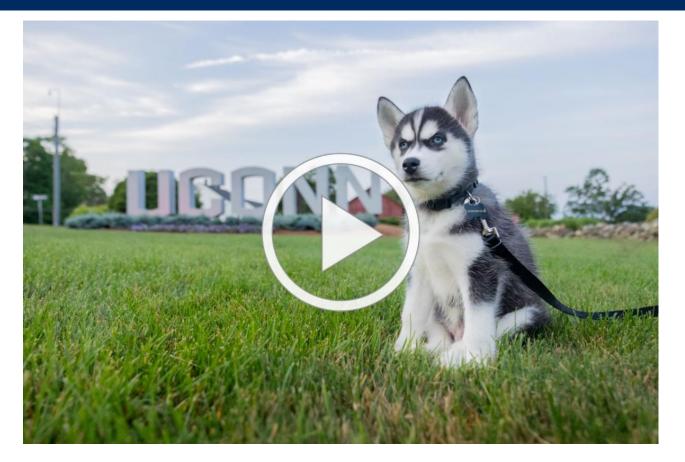






Photo Credit: William Benton Museum of Art Facebook Page

There's a New Husky on Campus



UConn Nation got a doggone great surprise on Wednesday with the introduction of mascot-in-training Jonathan XV, a bundle of soft fur and happy puppy energy who's learning the ropes from UConn's resident good boy, Jonathan XIV.

With his ocean-blue eyes and facial markings that mirror the Husky logo, UConn's 15th canine mascot arrived on campus earlier this month and has been happily settling in with his new de facto big brother. On June 28th, he made his public debut at the UConn Board of Trustees meeting with handlers from the co-ed service fraternity Alpha Phi Omega. He'll soon be a fixture walking on campus with Jonathan XIV, and eventually attending University events as his training progresses and he is ready for the spotlight.

Jonathan XV was part of a six-puppy litter born in Atwood, Ontario, Canada on April 19, and was picked up by handlers on June 17 – which happens to be National Mascot Day -- and brought back to Connecticut.

Read the Full Article

Article by: Stephanie Reitz | Photo Credit: Sydney Herdle

Tickets Now On Sale



The New York Times best-selling author and four-time EMMY® nominated American comedian, producer, actor, singer, writer, and satirist known for his popular YouTube series, The Randy Rainbow Show, comes to the Jorgensen stage this fall.

Special Event October 28, 2023 | 8 P.M.

Rainbow (yes, that's his real name) enjoys a star-studded fan base that regularly retweets and shares his work. Touring the U.S. to sold-out crowds, the influencer and Internet sensation's viral comedy videos have received hundreds of millions of views across all social media and digital platforms. In 2019, Randy collaborated with TONY, GRAMMY, and EMMY®-winning composer and lyricist Marc Shaiman on his first studio album, Hey Gurl, It's Christmas!, which debuted at #1 on Billboard's Comedy chart and #1 on iTunes Holiday chart.

Buy Your Tickets

Welcome to UConn, Jonathan XV

Student Placement - 2023

Has your firm recently hired a UConn Real Estate Center Intern or graduating Senior? We want to know about it!

Don't forget - the Center continues to offer a Resume

Book of students looking for internships and fulltime placement in the real estate industry.

To share your recent hire or for more information and to receive a copy of the 2023 resume book, please send an email to: <u>kathryn.oleary@uconn.edu</u> or call her at 860-486-3227.



Recent placements, student internships and full-time, include:

Bozutto, CBRE, Charles Schwab, Cigna Healthcare, Colliers, FactSet, J.P. Morgan, Goman + York Property Advisors, LLC, Hillwood, HIMCO, Kerin & Fazio, LLC, Lexington Partners, LLC, Marcus & Millichap, NatWest Capital Markets, Quartz Properties, Raytheon Technologies, and UBS.

Center for Real Estate and Urban Economic Studies

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