

View Program

REAL ESTATE CENTER

Faculty & Research

January 2023



Basketball: UConn Men vs. DePaul

The UCONN men's basketball and pregame reception is back! The Real Estate Center Alumni Basketball Event will be held on March 1, 2023.

The Center will host the alumni favorite pre-game event at City Steam Brewery Cafe.

UCONN Men's vs DePaul March 1, 2023 Pre-game Reception 5:00 PM - 7:00 PM Game time - 7:00 PM



Limited number of seats availability -Upper Bowl - \$20, Lower Bowl - \$45.

<u>Click here</u> to register for the event and purchase game tickets.

UCONN Real Estate Center Calendar



February 4-5, 2023 - Advance ARGUS Training for Students

- Sign-up deadline has been extended to 1/27/23. Please email or call Kathryn O'Leary at 860-486-3227 to add your name to the list.
- Time: 9am 5pm / Location: Online / Cost: \$175
- Achieve your commercial real estate goals! Build on your commercial real estate knowledge and expertise. Prepare for a new job, sharpen your skills, master the ARGUS software, and more! Learn from real-world scenarios and hands-on case studies.

February 7, 2023 - SIOR - RE Student and men's basketball vs. Marquette and pre-game event. RSVP by February 1st. <u>SIOR members click here for details, to register and purchase tickets.</u> RE students, please email Kathryn to get student code to register.

March 1, 2023, Alumni Basketball Event, UConn RE DePaul men's basketball and pregame reception at the XL Center. Click here to purchase your tickets.

April 20, 2023 - UConn Annual Real Estate Center Awards Banquet. Join us at The Hartford Club from 5 PM - 8 PM as we recognize and honor Real Estate Alumni, Associates and Students. Stay tuned for complete details and registration information.

Success is Collaborative

We are eager to welcome you back after your break. We are looking forward to working with you this semester and hope your mind is as fresh and energized as ever.

As a top-rated school for real estate research, we function as an academic partner to the real estate industry by providing the minds, solutions, and services imperative to success. As a Center of Excellence at UConn's School of Business, our impact extends throughout the nation thanks to the continued support of the Center's patrons. We invite you to support our mutual goals.

Did you know The Center for Real Estate is an active partner with the real estate business world, providing top-rated education, research, and quality professionals? One of our most important roles is to identify key issues within the industry and devise analytical tools, objective inquiries and practical solutions. The body of research our experts have contributed is rich and varied, with applications in such areas as investment techniques, urban growth, valuation, finance, land use, and regulatory issues.

We offer pragmatic problem solving while supporting the industry. Our services to the industry enrich our students and faculty as much as the professional spheres we interact with. In addition to documenting the industry, we help to create it. We regularly work with the Connecticut Real Estate Commission to update real estate licensing laws. Our lectures bring together the top minds in academia, the real estate industry, and the government, while our faculty play key roles within various real estate associations to make an impact stateside and abroad.

An academic resource is only as vital as its roots in the real world. The Center is dedicated to cutting-edge research and training of skilled individuals for all segments of the industry. As a "Center of Excellence" at the UConn School of Business in Storrs, Connecticut, its impact extends throughout the country.

Industry Professionals

Our Faculty and Staff:

- David Wharmby Director & Professor
- Dr. Jeffrey P. Cohen Professor
- Katherine Pancak Professor In-Residence
- Dr. Alexander Van De Minne Assistant Professor
- Lyndsey Rolheiser Assistant Professor
- Attorney Kristen Haseney Asst. Ext. Professor & Faculty Advisor
- Kathryn O'Leary Administrative Program Coordinator

Industry Leaders Start Here

The Center for Real Estate offers degree programs in real estate that prepare tomorrow's industry leaders. Of course, the real measure of the center's world class education is the success of its students. Most students begin their professional careers as interns, while others are recruited immediately upon graduation - most being placed with the Center's assistance.



2022 Undergraduate Student of the Year: Jacqueline Reategui

Jacqueline graduated in May 2022 and completed her dual degree in Real Estate & Urban Economic Studies and Urban & Community Studies. She is passionate about community impact and sustainability, which led her to choose a career in real estate. She interned in summer 2021 for L&M Development Partners in NYC and in June 2022 started an analyst position with Freddie Mac, Asset Management in Washington, D.C.



2022 Undergraduate Student of the Year: Matthew Pilavin

Matt graduated in May 2022 with his real estate degree. He has served as President of the UCONN Real Estate Society. He received the Bryl N. Boyce Award and CTR Past Presidents Scholarship. He also received the Konover Coppa Family Scholarship. Matt was a member of the Cornell and Guelph Case Competition teams. He interned for Kroll Bond Ratings Agency in the CMBS group and in May 2022, started an analyst role with State Street in Boston, Massachusetts.



2022 Byrl N. Boyce Valuation Scholarship Recipient: Owen Nally

Owen Nally graduated in May 2022. He received the Byrl N. Boyce scholarship, given to students pursuing a career in real estate valuation. Upon graduation Owen started a valuation role with BBG in Boston, Massachusetts.

Student Placement

Has your firm recently hired a UConn Real Estate Center Intern or graduating senior? We want to know about it!

Don't forget - the Center continues to offer a Resume Book of students looking for internships and fulltime placement in the real estate industry.

To share your recent hire or for more information and to receive a copy of the 2023 resume book, please send an email to:

kathryn.oleary@uconn.edu or call her



To date, student full-time and internship placements in real estate firms include the following:

at 860-486-3227.

Atlas Co. Avison Young, BBG Inc, Boston Capital, Boston City Properties, CIGNA, CREA, Cushman & Wakefield, Citizens Bank, Freddie Mac, PGIM, Marcus Partners, National Valuation Consulting, Partners Group, PGIM, Richman Asset Management, Signature Bank, SitusAMC, Spring11, State Street, UBS, Wells Fargo, and Wood Brothers.

SIOR Fall 2022 International Conference



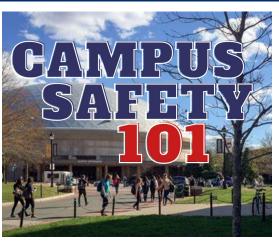
Seniors <u>Cole Cassettari</u> and <u>Frank Romeo</u> had the opportunity to attend <u>SIOR's CREate 360</u> fall 2022 conference in Dallas, Texas.

It was an incredible experience for them to be able to talk to, learn from, and develop relationships with many industry professionals. They participated in several breakout sessions ranging from investment market discussions to tenant rep panels and everything in between. They even had the opportunity to listen to an economic forecast session as well as hear from 2x Super Bowl champ Roger Staubach!

Cole and Frank would like to give special thanks to Philip Gagnon, Colliers International, Bryan Atherton, CCIM, SIOR, Mark Duclos, SIOR, CRE, Nicholas Morizio, CRE, SIOR and many others for making this experience so memorable. They look forward to keeping in touch with SIOR.

The SIOR Fall 2023 event will be held in Chicago at The Palmer House Hilton in October. Details will be coming soon.

University Safety



In an effort to promote safety, the UConn Police Department would like to remind everyone of some important safety tips while walking, using crosswalks, driving and bicycling on campus.

Pedestrian Safety & Use of Crosswalks

- When walking at night, wear light-colored or reflective clothing.
- If there is no sidewalk and you must walk on the side of the road, walk single file on the side facing oncoming traffic.
- Talking on a cell phone or texting while you walk is distracting and makes you less likely to recognize danger. Always be aware of your surroundings.
- Only cross the street at marked crosswalks.
- If the intersection has a pedestrian signal, press the button and wait for the pedestrian signal to display the "walk" indicator.
- Stop at the curb and look left, right and left again before you step into the street. If

your view is blocked, move to where you can see.

Bicycle Safety

- Protect your head. Wear a helmet.
- Ride wisely. Follow the rules of the road.
 - Bicyclists must follow traffic laws that apply to motor vehicles.
 - Always ride with traffic and obey traffic lights, signs, speed limits and lane markings.
 - Yield to pedestrians and other vehicles, as appropriate.
- Be predictable. Act like a driver of a vehicle.
 - Ride with the flow of traffic, on the right side of the road, and as far to the right of the road as is practicable and safe.
 - Ride straight and do not swerve in a lane or in and out of traffic.
- "Drive" with care. Share the road.
 - Make eye contact or wave to communicate with motorists.
 - Be considerate and aware of motorists and pedestrians. Learn to anticipate their actions.
 - Pedestrians have the right of way.
- Stay focused. Stay alert.
 - Never wear headphones.
 - Look for obstacles in your path.
 - Be aware of traffic around you.

Driver's Responsibility at Crosswalks

- Yield to pedestrians in the crosswalks.
- Be prepared to stop at all marked crosswalks. Stay alert and reduce speed in areas with crosswalks.
- Never pass another vehicle that has stopped or is slowing down at a crosswalk.

Click here to read the complete safety list!

*Remember: always report any suspicious people or activity to the UConn Policy Department by calling 911.

Get Connected!



Did you know...

The Real Estate Society gives undergraduates the chance to learn and experience first-hand, the many occupations and opportunities that exist within commercial real estate. Through participation in the UCONN Real Estate Society, students will gain industry knowledge through field trips, seminars and meetings with business professionals and alumni, helping to refine their particular interest and knowledge of the industry.

Undergraduates also have the benefit of using the Real Estate Center's personal resume book and job

bank, as well as numerous scholarships available exclusively to Real Estate Society members.

Real Estate Society Officers:

- Claudinei Moreira Jr. President
- Nicholas Macisco, Vice President
- Frank Romeo IV, Treasurer

- Cole Cassettari, Secretary
- Brian Winters, Event Coordinator
- David Wharmby, Center for Real Estate Director
- Kristen Haseney, Faculty/Staff Advisor
- Kathryn O'Leary, Administrative Program Coordinator

Click here to get connected!

Center for Real Estate and Urban **Economic Studies**

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