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o 2019-2020

Real Estate

UConn Center for Real Estate
2100 HILLSIDE ROAD, UNIT 1041
STORRS, CT 06269-1041

The *UConn Center for Real Estate* functions as an academic partner to the real estate industry. Many UConn real estate students begin their professional careers as interns, placed with the Center's assistance. Real estate professionals and alumni support the Center by sponsoring events and providing scholarships. Firms recruit graduating students for positions in real estate acquisitions, analysis, appraisal, development, dispositions, investment, research, and valuation.



Major in Real Estate

Students must be admitted to the Business School to major in Real Estate, and take courses including:

- BLAW 3274 Real Estate Law
- FNCE 3230 Principles
- FNCE 3332 Investments
- FNCE 3333 Finance
- FNCE 3334 Markets
- FNCE 3335 Appraisal
- FNCE 3336 Practical Approach

Majors participate in Center events and are active in the Real Estate Society. Students prepare for careers in residential and commercial real estate. There are many opportunities for permanent positions at real estate firms in Hartford, Stamford, Boston, and New York .



UConn Real Estate Program 8 Quick Facts

1. Ranked #1 in real estate research
2. Faculty are internationally recognized
3. Internship placement in real estate firms in Boston, Hartford, and New York City
4. Students are trained in Argus
5. Students are placed at UBS, Vesta, and Cushman & Wakefield PREP Program
6. Full-time job placement for 100% of real estate majors graduating in past 5 years
7. Extensive networking connections with leading real estate industry firms
8. Real estate students receive numerous awards and scholarships



REAL ESTATE CENTER EVENTS:

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|-------------------------------|-----------------------|
| Oxford Greens Golf Tournament | September 17, 2019 |
| New York City Field Trip | October 3, 2019 |
| Argus Training | January 24 & 25, 2020 |
| Argus Certification Exam | January 31, 2020 |

Real Estate Minor

The Minor in Real Estate is designed to offer a basic understanding of real estate topics for UConn students who are interested in pursuing careers in commercial real estate.

Students earning a Real Estate Minor take a variety of courses including:

- BLAW 3274** Real Estate Law
- FNCE 3230** Real Estate Principles
- FNCE 3332** Real Estate Investments
- FNCE 3333** Real Estate Finance
- FNCE 3334** Real Estate Markets
- FNCE 3335** Real Estate Appraisal
- FNCE 3336** Real Estate: Practical Approach



SCHOLARSHIPS

Most of the Real Estate Center scholarships are sponsored by real estate organizations.

Applications are screened by the Real Estate Center staff. The sponsoring organization selects the award recipient.

If you want to be considered for any of these scholarships, please:

1. complete an application;
2. submit your resume along with an unofficial transcript; and
3. write a one-page essay explaining why you have chosen a career in real estate.

Scholarship applications are due on **September 30, 2019**.

REAL ESTATE SOCIETY

The mission of the UConn Real Estate Society is to assist students interested in the field of Real Estate. Students will be able to meet other students who share similar interests, and network with Real Estate professionals.

The Center for Real Estate has several scholarships and awards available for Real Estate students during the Fall and Spring academic semesters. These awards are for:

1. Undergraduate students who have taken at least two real estate courses or who are currently enrolled in their second real estate course; and
2. Graduate students who are pursuing a concentration in real estate.

UConn Real Estate Society

Members of the UConn Real Estate Society meet at 6 pm on Wednesdays in BUSN 214. The following events are planned during the fall 2019 semester.

September 25	CATIC Title Insurance
October 2	Cigna
October 16	CBRE
October 23	Barings
October 30	CoreNet Global
November 6	Altus
November 13	Situs

Real Estate Center Business School Room 402

The Real Estate Center offers awards, scholarships, job opportunities, a Resume Book, and real estate industry networking during the field trips to Boston, Hartford, New York City and Stamford.

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