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o 2018-2019

Real Estate

UConn Center for real estate
2100 HILLSIDE ROAD UNIT 1041
Storrs, CT 06269-1041



The *UConn Center for Real Estate* functions as an academic partner to the real estate industry. Many UConn real estate students begin their professional careers as interns, placed with the Center's assistance. Real estate professionals and alumni support the Center by sponsoring events and providing scholarships. Firms recruit graduating students for positions in real estate acquisitions, analysis, appraisal, development, dispositions, investment, research, and valuation.

Major in Real Estate

Students must be admitted to the Business School to major in Real Estate, and take courses including:

- BLAW 3274 Real Estate Law
- FNCE 3230 Principles
- FNCE 3332 Investments
- FNCE 3333 Finance
- FNCE 3334 Markets
- FNCE 3335 Appraisal
- FNCE 3336 Practical Approach



Majors participate in Center events and are active in Real Estate Society.



and commercial real estate. There are many opportunities at real estate firms in New York City.

UConn Real Estate Program 10 Quick Facts

- Ranked #8 in Real Estate Degree Programs by *The Best Colleges.org* in 2018
- Ranked number 3 in academic research
- Faculty are internationally recognized
- Internship placement in real estate firms in Boston, Hartford and New York City
- Students participate in the Cornell International Real Estate Case Competition
- Students are trained in ARGUS
- Students placed at UBS, VestA, and Cushman & Wakefield PREP Program
- Full-time job placement for 100% of real estate majors graduating past 5 years
- Extensive networking connections with leading real estate industry firms
- Numerous awards and scholarships for UConn real estate students

REAL ESTATE CENTER EVENTS:

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|--|----------------------|
| Golf Tournament at Oxford Greens | September 18, 2018 |
| New York City Field Trip | October 4, 2018 |
| Boston Cornerstone Field Trip | October 14-15, 2018 |
| Cornell Real Estate Case Study Competition | November 26-27, 2018 |

Real Estate Minor

The Minor in Real Estate is designed to offer a basic understanding of real estate topics for UConn students who are interested in pursuing careers in commercial real estate.

Students earning a real estate minor can take a variety of courses including

BLAW 3274

FNCE 3230

FNCE 3332

FNCE 3333

FNCE 3334

FNCE 3335

FNCE 3336

UConn

SCHOOL OF BUSINESS

CENTER FOR REAL ESTATE

Real Estate
Prior

Investments

UConn Real Estate Society

Meetings are planned during the Fall 2018 semester.

September 4: Preparation for Case Competitions

September 11: Case Study Analysis and Proposals

September 18: Presentations for Cornell Team

September 25: Fitch Ratings Internships in NYC

October 2: Sullivan & Hayes, Farmington, CT

October 9: Griffin Industrial

October 23: CoreNet Global—Scott Tibbo

SCHOLARSHIPS

Most of the Real Estate Center scholarships are sponsored by various real estate organizations.

Applications are screened by the Real Estate Center staff. The sponsoring organization selects the award recipient.

If you want to be considered for any of these scholarships, please:

1. complete an application; submit your resume along with an unofficial transcript; and write a one-page essay explaining why you have chosen a career in real estate.

Scholarship applications may have different due dates during the fall or spring semesters.

Real Estate SOCIETY

The mission of the UConn Real Estate Society is to assist students interested in the field of Real Estate. Students will be able to meet other students who share similar interests, and network with Real Estate professionals.

The Center for Real Estate has several scholarships and awards available for Real Estate students during the Fall and Spring academic semesters. These awards are for:

1. Undergraduate students who have taken at least two real estate courses or who are currently enrolled in their second real estate course; and
2. Graduate students who are pursuing a concentration in real estate.

Real Estate Center

Business School Room 402

The Real Estate Center offers awards, scholarships, job opportunities, a Resume Book, and real estate industry networking during the field trips to Boston, Hartford, New York City and Stamford.

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