



▶ REAL ESTATE MAJOR AND UPCOMING EVENTS...1

▶ REAL ESTATE MINOR...2

▶ REAL ESTATE SOCIETY...2

○ 2017-2018

# Real Estate

UConn Center for Real Estate  
2100 HILLSIDE ROAD UNIT 1041  
STORRS, CT 06269-1041



The *UConn Center for Real Estate* functions as an academic partner to the real estate industry. Many UConn real estate students begin their professional careers as interns, placed with the Center's assistance. Real estate professionals and alumni support the Center by sponsoring events and providing scholarships. Firms recruit graduating students for positions in real estate acquisitions, analysis, appraisal,

## Major in Real Estate

Students must be admitted to the Business School to major in Real Estate, and take courses including:

- BLAW 3274 Real Estate Law
- FNCE 3230 Principles
- FNCE 3332 Investments
- FNCE 3333 Finance
- FNCE 3334 Markets
- FNCE 3335 Appraisal

FNCE 3336 Practical Approach

Majors participate in Center events and are active in Real Estate Society. Students prepare for careers in residential and commercial real estate. There are many opportunities for permanent positions at real estate firms in Hartford and Stamford, CT;



### UConn Real Estate Program 10 Quick Facts

1. Ranked #6 in Real Estate Degree Programs by *2017 Best Colleges*
2. Ranked number 1 in academic research
3. Faculty are internationally recognized
4. Internship placement in real estate firms in Boston, Hartford and New York City
5. Students participate in the Cornell International Real Estate Case Competition
6. Students are trained in ARGUS
7. Student placement at CIGNA, HIMCO, UBS and Vesta Corporation
8. Full-time job placement for 100% of real estate majors graduating past 5 years
9. Extensive networking connections with leading real estate industry firms
10. Numerous awards and scholarships for UConn real estate students



## REAL ESTATE CENTER EVENTS:

- |                                  |                        |
|----------------------------------|------------------------|
| Golf Tournament at Oxford Greens | September 19, 2017     |
| Field Trip to New York City      | September 28, 2017     |
| Cornell Real Estate Competition  | November 13 & 14, 2017 |

# Real Estate Minor

*The Minor in Real Estate is designed to offer a basic understanding of real estate topics for UConn students who are interested in pursuing careers in commercial real estate.*

Students earning a real estate minor take a variety of courses including:

- BLAW 3274
- FNCE 3230
- FNCE 3332
- FNCE 3333
- FNCE 3334
- FNCE 3335



FNCE 3336

Real Estate Law Principles



## SCHOLARSHIPS

Most of the Real Estate Center scholarships are sponsored by various real estate organizations. Applications are screened by the Real Estate Center staff. The sponsoring organization selects the award recipient.

If you want to be considered for any of these scholarships, please:

1. complete an application;
2. submit your resume along with an unofficial transcript; and
3. write a one-page essay explaining why you have chosen a career in real estate.

Scholarship applications may have different due dates during

## REAL ESTATE SOCIETY

The mission of the UConn Real Estate Society is to assist students interested in the field of Real Estate. Students will be able to meet other students who share similar interests, and network with Real Estate professionals.

The Center for Real Estate has several scholarships and awards available for Real Estate students during the Fall and Spring academic semesters. These awards are for:

1. Undergraduate students who have taken at least two real estate courses or who are currently enrolled in their second real estate course; and
2. Graduate students who are pursuing a concentration in real estate.

## UConn Real Estate Society

Members of the UConn Real Estate Society meet twice a month. The students plan certain special events that are held every semester.

Guest speakers are invited to present seminars regarding various real estate topics. Real estate industry professionals meet with students during Society dinners to discuss opportunities at their companies.

Representatives from real estate firms, including UBS and Vesta Corporation, visit UConn to interview potential candidates for internships and permanent positions.

Interviews are scheduled with real estate students in the Real Estate Center Library, Room 402, in the Business School.



## Real Estate Center Business School Room 402

The Real Estate Center offers awards, scholarships, job opportunities, a Resume Book, and real estate industry networking during the field trips to Boston, Hartford, New York City and Stamford.

**Contact:**  
**Debbie Philips**  
**860-486-3227**