

**REAL ESTATE FOCUS AREA FOR BUSINESS MAJORS**

[Effective Fall 2015]

The Real Estate Focus Area is designed to provide students enrolled in the School of Business a strong foundation in real estate fundamentals for business applications. The Real Estate Focus Area is only available for non-Real Estate majors.

- Three courses from the following list of Real Estate courses (“eligible courses”):
  - Fnce 3230 (3 credits) Real Estate Principles
  - Fnce 3332 (3 credits) Real Estate Investments
  - Fnce 3333 (3 credits) Real Estate Finance
  - Fnce 3334 (3 credits) GIS Applications & Use of the Internet in Real Estate Markets
  - BLaw 3274 (3 credits) Real Estate Law
  - Econ 3439 (3 credits) Urban and Regional Economics
  - Fnce 4895 (3 credits) Commercial Real Estate Appraisal Online
- A grade of “C” (2.0) or better in each course to be counted toward the certificate (“qualifying grade”).

Additional details:

- The Plan of Study for the Real Estate Focus Area must be submitted during the student’s last semester when the student is in the process of completing or has completed the Focus Area. There is no declaration of the Focus Area by filling in the “Real Estate Focus Area Application Form” and submitting it to Debbie Phillips.
- Since registration in business courses appropriate for the Focus Area is on a space available basis, the School of Business cannot guarantee completion of the Focus Area.
- This Focus Area is intended for students who are enrolled in the School of Business and satisfy the requirements of the School of Business Mobile Computing program.
- Students who are not enrolled in the School of Business and/or do not satisfy the requirements of the Mobile Computing program should obtain permission from faculty teaching individual courses that count toward the Focus Area (and obtain permission number from Debbie Philips). If such said students complete three eligible courses and obtain a qualifying grade (please see requirements” above), they too will be eligible for the Focus Area.
- None of the credits used to satisfy requirements for the Focus Area may be from transfer credits of courses equivalent to University of Connecticut courses, UConn Study Abroad, or National Student Exchange courses.
- Credits from internships cannot be used to satisfy requirements for the Focus Area.
- A student may be credited with either a Major in Real Estate or a Real Estate Focus Area but not both. The Real Estate Focus Area is only available for non-Real Estate majors.

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**PLAN OF STUDY – REAL ESTATE FOCUS AREA**

**DIRECTIONS:** Complete the following information and turn in 2 copies of this sheet, with a copy of your **UNOFFICIAL TRANSCRIPT**, highlighting the business courses you are using to meet the Focus Area, attached. Submit your plan of study sheet with attached transcripts during the first four weeks of the semester in which you intend to graduate.

Name \_\_\_\_\_ Major \_\_\_\_\_ Anticipated Graduation Date \_\_\_\_/\_\_\_\_

Student ID# \_\_\_\_\_ Local Address \_\_\_\_\_ Phone (\_\_\_\_) \_\_\_\_\_

Student Signature \_\_\_\_\_ Date \_\_\_\_\_

**Business courses being used to complete the Focus Area – please list them below:**

Grade	Department	No.	Course Title
_____	Fnce	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

**Bring to (or Mail to):** **Debbie Philips. Center for Real Estate,**  
**School of Business, 2100 Hillside Road, Unit 1041RE, Storrs, CT 06269-1041**

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For school of Business Use Only

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Signature of Director, Center for Real Estate, School of Business

\_\_\_\_\_  
Date